

MICHAEL MURR

📍 PHOENIX, UNITED STATES 📞 (747) 215-7176

◦ DETAILS ◦

Phoenix, United States
(747) 215-7176
mmurr19@gmail.com

◦ SKILLS ◦

Client Servicing

Account Management

Transaction Processing

Financial Analysis

Due Diligence

Bloomberg terminal

Market Research

Microsoft Excel

Financial Modeling

Investment

Risk Assessment

Administrative efficiency

Strategic Thinking

Public Speaking

Sales

👤 PROFILE

Hardworking and enthusiastic College Student working towards a B.S. in Finance and Minor in Entrepreneurship Grand Canyon University, seeking to work in the financial industry. Known for hard work, leadership, communication, effective problem-solving skills and entrepreneurial mindset.

🎓 EDUCATION

Bachelor of Science in Finance, Minor in Entrepreneurship, Grand Canyon University, Phoenix, AZ
September 2023 — April 2025

Associates of Science for Transfer in Business Administration, Santiago Canyon College, Orange, CA
February 2022 — June 2023
Phi Theta Kappa Honor Society

⚙️ CERTIFICATIONS

Securities Industry Essential (SIE) (in progress)

Bloomberg Market Concepts (BMC) (in progress)

📁 EMPLOYMENT HISTORY

- Investment Banking Virtual Internship at J.P. Morgan** July 2023 — October 2023
- Conducted financial analysis and valuation of potential M&A targets, assessing investment opportunities.
 - Provided investment recommendations based on data-driven insights, financial modeling, and market trends.
 - Assisted in transaction execution, coordinating due diligence processes and ensuring compliance with operational procedures. Gained exposure to trade operations, cash management, and daily transaction processing.
 - Developed reports and presentations, improving clarity in investment decision-making.
- Due Diligence Analyst at Canyon Angels, Phoenix, AZ** September 2023 — Present
- Collaborate with a team to assess early-stage startups seeking funding through financial and market research.
 - Engage with startup founders, investors, and industry professionals to analyze trends and evaluate business risks.
 - Conduct due diligence on investment opportunities, preparing reports that support data-driven decision-making.
- Car Rental Sales Agent at NU Car Rental, Phoenix, AZ** August 2023 — Present
- Process client transactions, rental agreements, and insurance, ensuring smooth operations.
 - Consistently achieved high sales quotas.
- Solar Energy Consultant at Bright Earth Solutions, Irvine, CA** May 2023 — August 2023
- Conducted client outreach and scheduled high-value appointments, showcasing persuasive communication skills.
 - Worked cross-functionally to coordinate client transactions, site visits, and installation logistics.
- Client Representative at Vital Acquisitions, Irvine, CA** January 2023 — June 2023
- Represented multiple clients, handling daily account management and customer interactions.
 - Developed sales strategies and lead generation techniques.